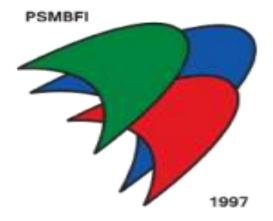




Police General Camilo Pancratius Cascolan Chairman, PSMBFI



# **EXECUTIVE BRIEFING**

### **BRIEF HISTORY**



#### **BRIEF HISTORY**



Securities and Exchange Commission BEC Building EDBA, Greenblan Backbarger, March

December 9, 1997

PUBLIC SAFETY MUTUAL BENEFIT FUND (PSMBFI)INC.

Camp Crame, Queson City,

Metro Manila

Gentlemen:

Enclosed herewith is the certificate of registration of the Articles of Incorporation and By-Laws of the above-named corporation, with the request that documentary stamps be affixed thereto and cancelled as of the date of registration.

In this connection, transmitted to you he herewith is the self-explanatory and the self-explanat

Very truly yours,

Attorney V

Attorney V Corporate & Partnership Division

#### SEC Registration December 11, 1997

### Granted license to operate by the Insurance Commission on February 4, 1998

### **MBA vs SLAI**

#### MBA (Mutual Benefit Association)

**Provides insurance** protection (also grants loans)

Regulated by the Insurance Commission

### SLAI

(Savings and Loans Association, Inc)

Accepts savings deposits and grants loans

Regulated by the Bangko Sentral ng Pilipinas

### **GUIDING PRINCIPLES**

#### VISION

"We shall be the organization of choice for all public safety practitioners providing member-centered financial services that give protection and peace of mind."

#### **MISSION STATEMENTS:**

- To provide timely and quality financial services for our public safety practitioners and their families
- ✓ To provide a nurturing and empowering work environment for our employees
- ✓ To maintain a fair, honest, and sustainable relationship with our stakeholders.

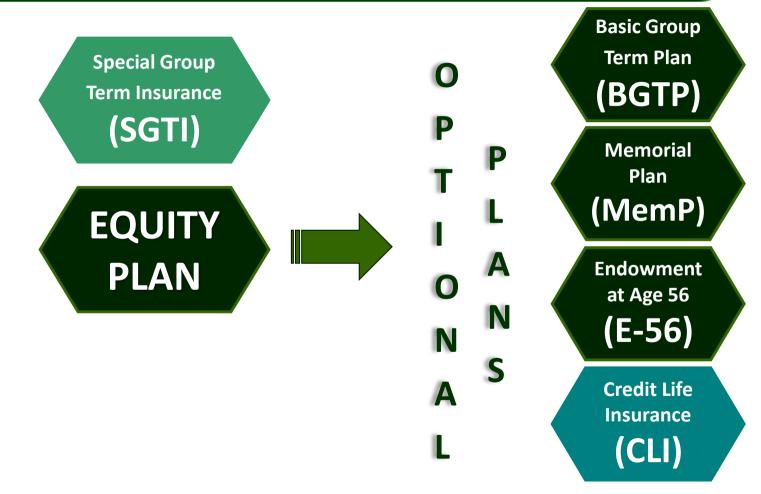
#### CORE VALUES:

- Unparalleled member
   experience
- ✓ Professionalism
- ✓ Integrity
- Respect in the workplace
- ✓ Excellence

#### PARTNER AGENCIES



### **LIFE INSURANCE PLANS**



### **SPECIAL GROUP TERM INSURANCE**

#### MANDATORY INSURANCE

- P 6.00 Member Share
- <u>P 6.00</u> Government Share

<u>P12.00</u> Premium

#### **BENEFITS**

NATURAL DEATH		KIA/ACCIDENTAL D	<b>KIA/ACCIDENTAL DEATH</b>		
Basic Life Insurance	15,000	Basic Life Insurance 1			
Burial Assistance	2,000	<b>KIA/Accidental Death</b>	25,000		
Total Benefit	17,000	<b>Burial Assistance</b>	2,000		
		Total Benefit	42,000		

#### SGTI EXPERIENCE REFUND



Experience Refund of SGTI turned over to the PNP DPRM for the Scholarship Program



#### **2 EQUITY PLANS**

### Mutual Benefit Equity Plan (1998 to 2013)

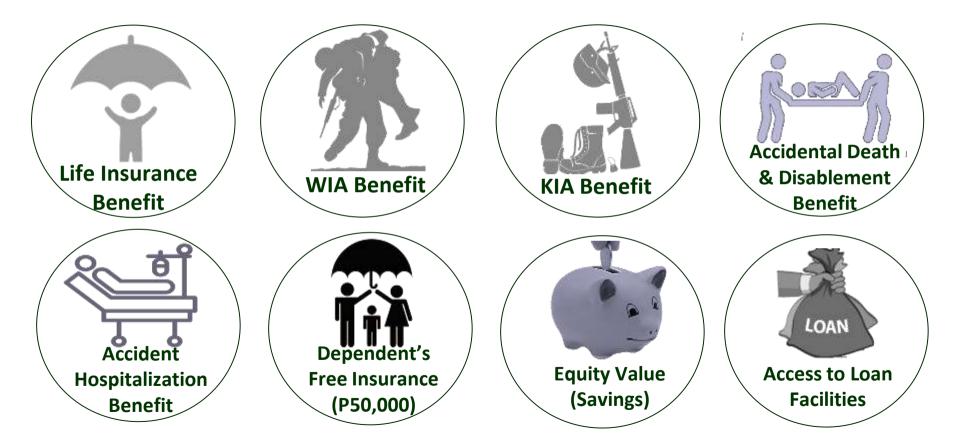
Members' Equity Plan (offered beginning 2014)

### **EQUITY PLAN CONTRIBUTION**



#### CONTRIBUTION: 3% of Base Pay - Uniformed Personnel P50 to P1,000 - NUP/Civilian Employees

### **EQUITY PLAN BENEFITS**



#### **BASIC LIFE INSURANCE COVERAGE**

UNIFORMED PERSONNEL						
Rank	Contribution	Natural Death		-in-Action or Accidental Dea	th	
Kank		(Basic Life Coverage)	Basic Life	KIA or ADB (100% of BLC)	Total	í
PGEN	3,634.29	1,791,551.41	1,791,551.41	1,791,551.41	3,583,102.82	
PLTGEN	3,244.92	1,599,608.45	1,599,608.45	1,599,608.45	3,199,216.90	F
PMGEN	2,586.84	1,275,202.82	1,275,202.82	1,275,202.82	2,550,405.63	r
PBGEN	2,309.64	1,138,554.93	1,138,554.93	1,138,554.93	2,277,109.86	e
PCOL	2,062.20	1,016,577.46	1,016,577.46	1,016,577.46	2,033,154.93	0
PLTCOL	1,841.25	907,658.45	907,658.45	907,658.45	1,815,316.90	
PMAJ	1,643.97	810,407.75	810,407.75	810,407.75	1,620,815.49	
РСРТ	1,494.03	736,493.66	736,493.66	736,493.66	1,472,987.32	CO
PLT	1,310.55	646,045.77	646,045.77	646,045.77	1,292,091.55	up
PEMS	1,063.68	524,349.30	524,349.30	524,349.30	1,048,698.59	
PCMS	1,042.83	514,071.13	514,071.13	514,071.13	1,028,142.25	
PSMS	1,022.37	503,985.21	503,985.21	503,985.21	1,007,970.42	
PMSG	1,002.33	494,106.34	494,106.34	494,106.34	988,212.68	
PSSG	963.42	474,925.35	474,925.35	474,925.35	949,850.70	
PCPL	926.01	456,483.80	456,483.80	456,483.80	912,967.61	

438,752.11

438,752.11

877,504.23

438,752.11

890.04

PAT

**PNPA cadets, PNP** recruits, and their equivalent rank in other public safety offices are automatically overed by insurance pon signing of MAF

#### BASIC LIFE INSURANCE COVERAGE

NON-UNIFORMED PERSONNEL / CIVILIAN EMPLOYEES			
Contribution	Coverage		
P 50	26,923.07		
P 100	53,846.15		
P 200	107,692.31		
P 300	161,538.46		
P 400	215,384.62		
P 500	269,230.77		
P 600	323,076.92		
P 700	376,923.08		
P 800	430,769.23		
P 900	484,615.38		
P 1,000	538,461.53		

#### RELEASING OF INSURANCE BENEFIT

### "24-hour release" rule for the partial payment of insurance benefits

Sources	Amount of Cash Advance	Amount of Cash Advance
Equity Plan	100,000	100,000
Memorial Plan	21,000	42,000
	(for P16 premium)	(for P32 premium)
Total amount of CA	121,000	142,000

### WOUNDED-IN-ACTION BENEFIT

# WIA – Major Injury P50,000

# WIA – Minor Injury P20,000

Medical Director determines the classification of injury.

#### **ACCIDENTAL DISABILITY BENEFIT**

Description of Loss	<u>% of Basic Life</u>	Description of Loss	% of Basic Life
Loss of two limbs	100%	Loss of middle finger	6%
Loss of both hands, or all fingers and both	100%	Loss of ring finger	5%
thumbs		Loss of little finger	4%
Loss of both feet	100%	Loss of Metacarpals – 1st and 2nd (add'l)	3%
Total loss of sight of both eyes	100%	3rd, 4th and 5th (add'l)	2%
Injuries resulting in being permanently	100%	Loss of leg at or above knee	60%
bedridden		Loss of leg below knee	50%
Any other injury causing permanent total	100%	Loss of one foot	50%
disablement		Loss of toes-all one foot	25%
Loss of arm at or above elbow	70%	Loss of big toe	5%
Loss of one hand	60%	Loss of any other toe other than big toe,	1%
Loss of four fingers and thumb of one hand	50%	each	170
Loss of four fingers	35%	Loss of sight of one eye	50%
Loss of thumb	15%	Loss of hearing-both ears	50%
Loss of index finger	10%	Loss of hearing-one ear	25%

#### **ACCIDENT HOSPITALIZATION BENEFIT**



 P1,000 per day of confinement

Maximum of 10
 compensable days

#### FREE INSURANCE OF 1 DEPENDENT



SINGLE with children	MARRIED	LEGALLY SEPARATED
<ul> <li>Oldest to youngest child, not more than 21 years old</li> </ul>	<ul> <li>Spouse, not more than 60 years old</li> <li>Oldest to youngest child, not more than 21 years old</li> </ul>	<ul> <li>Oldest to youngest child, not more than 21 years old</li> </ul>
SINGLE without qualified children	MARRIED w/o qualified spouse/children	LEGALLY SEPARATED w/o qualified children
<ul> <li>Father, not more than 60 years old</li> <li>Mother, not more than 60 years old</li> </ul>	<ul> <li>Father, not more than 60 years old</li> <li>Mother, not more than 60 years old</li> </ul>	<ul> <li>Father, not more than 60 years old</li> <li>Mother, not more than 60 years old</li> </ul>
SINGLE without qualified children and parent	MARRIED w/o qualified spouse/children/parent	LEGALLY SEPARATED w/o qualified spouse/children/parent
<ul> <li>Oldest to youngest sibling, not more than 60 years old</li> </ul>	<ul> <li>Oldest to youngest sibling, not more than 60 years old</li> </ul>	<ul> <li>Oldest to youngest sibling, not more than 60 years old</li> </ul>

### **EQUITY VALUE**

## 50% of Contribution

SOV



### **ACCESS TO LOAN FACILITIES**

Policy Loan	<ul> <li>8% Interest per year</li> <li>Payable in 24 months</li> <li>Loanable amount is 90% of Equity Value</li> </ul>	<pre>Secured by Equity Value</pre>
Salary Loan Plus	<ul> <li>12.5% Interest per year</li> <li>Payable up to 5 years</li> <li>Up to P500,000</li> </ul>	
Emergency Loan	<ul> <li>12% Interest per year</li> <li>Payable up to 48 months</li> <li>Up to P100,000</li> </ul>	Covered by Credit Life Insurance
Calamity Loan	<ul> <li>9% Interest per year</li> <li>Payable up to 24 months</li> <li>Up to P50,000</li> </ul>	(outstanding loan balance is extinguished in case of
Multi-Purpose Loan	<ul> <li>10% Interest per year</li> <li>Payable up to 48 months</li> <li>Up to P60,000</li> </ul>	borrower's death)

#### EARNINGS ARE SHARED TO MEMBERS



### Members' Experience Refund (MER)

(from underwriting income)

Members' Benefit from Interest of Equity Value (MBIEV)

(from investment income)

### **BASIC GROUP TERM PLAN**

- Optional group term insurance plan for public safety practitioners
- Premium & Benefits

Rank	Premium	Insurance Coverage	Accidental Death
Supt - Director	P60.00	80,000	160,000
Cadets; Insp – C/Insp	P50.00	70,000	140,000
SPO1 – SPO4	P30.00	40,000	80,000
PO1 – PO3	P25.00	35,000	70,000

#### \* With Accidental Disablement Benefit

### **MEMORIAL PLAN**

- Optional memorial plan which provides for death benefit only.
- **\*** Premium & Coverage:

Options	Premium	Insurance Coverage
Option 1	P32.00	42,000
Option 2	P16.00	21,000

### ENDOWMENT AT AGE-56 (E-56)



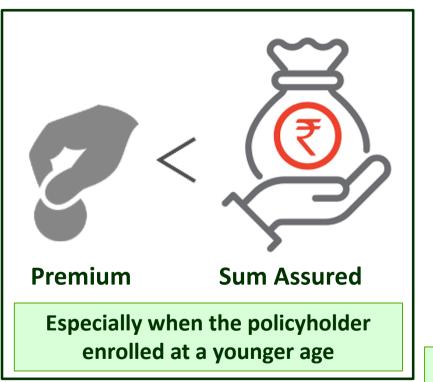
#### Life Insurance + Investment

### **E-56 AS LIFE INSURANCE**



Policyholder is covered upon payment of the first premium

### E-56 AS INVESTMENT



Sum Assured could go as high as P3 MILLION (maximum)

Premium – P350 (minimum)

maximum depends on the amount that can buy P3M sum assured

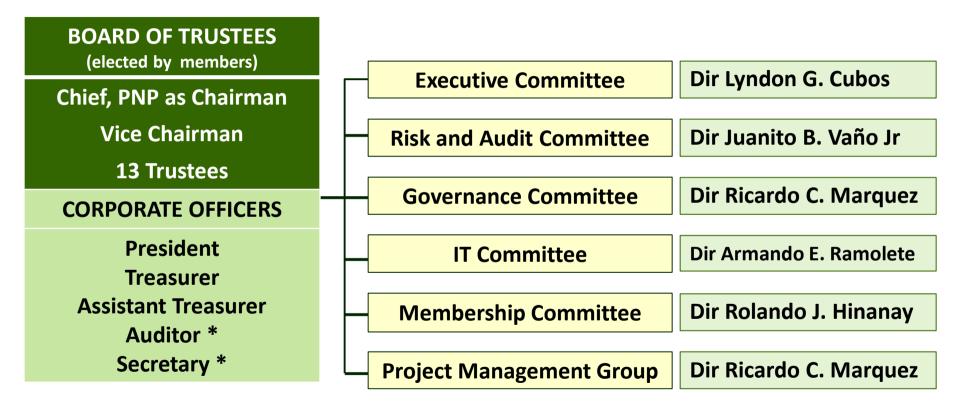
Sum Assured paid on the 56<sup>th</sup> birthday of the policyholder in LUMP SUM or 36 MONTHLY INTALLMENT

Purpose: bridge the gap while waiting for the regular pension

## **ORGANIZATIONAL STRUCTURE**



#### **ORGANIZATIONAL STRUCTURE - BOARD**



#### **FUNCTIONS**

#### **BOARD OF TRUSTEES**

<b>Executive Committee</b>	Composed of the chairpersons of the different committees who evaluate all resolutions and activities for board action.
Risk and Audit Committee	<ul> <li>Sets the general guidelines and allocation of funds for investment;</li> <li>Reviews &amp; approves all investment activities;</li> <li>Reviews the findings of the Internal Audit Dept;</li> <li>Makes recommendations for Board action based on these findings;</li> <li>Formulates policies and oversee system-wide risks, including compliance with applicable laws and regulations.</li> </ul>
Governance Committee	<ul> <li>Screens &amp; recommends for Board approval the managerial appointees and consultants;</li> <li>Evaluates and recommends remuneration and compensation of PSMBFI employees.</li> </ul>
IT Committee	- Oversees the development, implementation & maintenance of IT system and infrastructure.
Membership Committee	Oversees the company's membership and insurance activities.
Project Management Group	Oversees land acquisition and construction of PSMBFI Regional Offices

### AD HOC GROUP UNDER THE BOT

#### **PROJECT MANAGEMENT GROUP (PMG)**

FOR SPECIAL PROJECTS: CONSTRUCTION OF REGIONAL OFFICES AND DEVELOPMENT OF NEW IT SYSTEM

- Ensure that the project's scope aligns with the agreed requirements of the PSMBFI and key stakeholder groups;
- Provide guidance on project business issues to those who will be directly involved in the project; and
- Ensure that efforts and expenditures are appropriate to stakeholder's expectations.

#### COMPOSITION

**Chairman:** 

Dir Ricardo C. Marquez

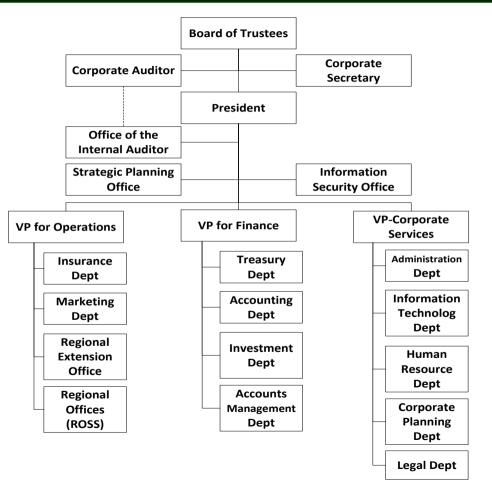
Members:

- Dir Elmo Francis O. Sarona
- Dir Mario A. Avenido
- Dir Juanito B. Vaño Jr
- Dir Keith Ernald L. Singian

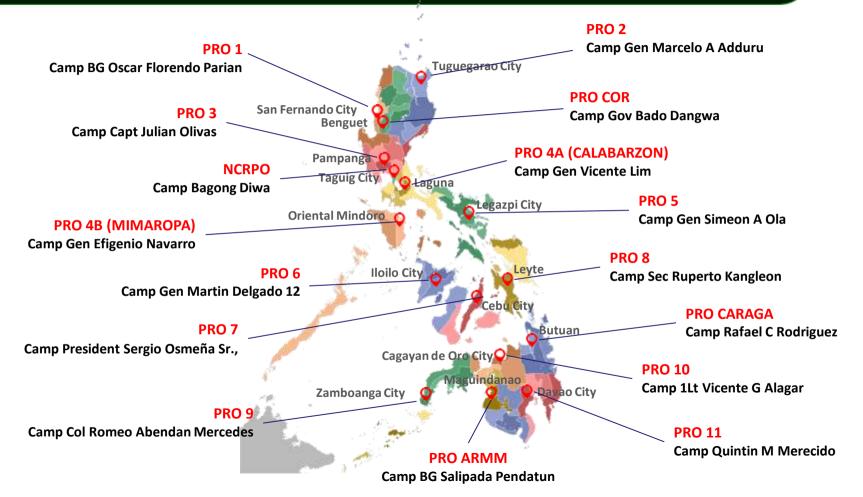
Secretary:

- Atty. Matthew P. Baccay

#### **MANAGEMENT STRUCTURE**



#### DEPLOYMENT OF REGIONAL OFFICES



	Head Office	REOs	Total
President	1		1
Vice-President	*		*
Manager	11		11
Supervisor	23	17	40
Rank and File	146	68	214
Rank and File			
– proby	1	2	3
Total	182	87	269

## **SOURCES OF REVENUE**

#### **SOURCES OF REVENUE**



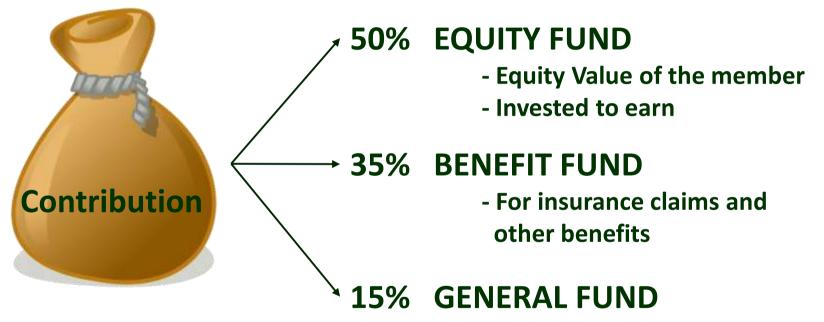
#### Interest income on loans

Interest income on cash investments

#### **Rent Income**

# **FUND UTILIZATION**

#### **DISAGREGGATION OF CONTRIBUTION**



- For operating expenses

### UTILIZATION OF NET INCOME

Net Income of the Preceding Year

**3%** Maximum allocation for the CSR Program

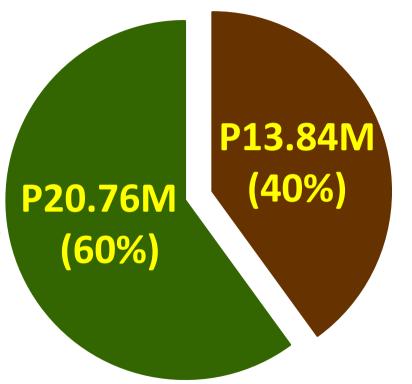
20% Maximum allocation for projects with long term benefits

- Capital Expenditures
- Special Projects

### **CSR FUND**

#### Financial Assistance to Members

- Illness, sickness, or injuries not covered by the policy
- > Victims of calamities



#### Support to Partner Agencies

- Procurement of service or equipment
- Construction or major repairs

#### **2020 CSR FUND – P34.60 MILLION**

## **OVERVIEW OF OPERATIONS**



#### Insurance Benefits Released (as of June 2020)

Claims		Total	Refund of Equity	Total	
Claims	No.	Amount	Refutit of Equity	No.	Amount
Equity Plan			Voluntary	81	1.94
Death Claims/Disability/	254	04.04	Termination	01	1.54
WIA/KIA	254	94.04	<b>Optional Retirement</b>	648	17.37
Accident Hospitalization	<b>F</b> 2	0.20	Compulsory	270	11.44
Benefit	52	52 0.29	Retirement	270	
Free Insurance Coverage	4	0.15	DFR, Dismissed,		
<b>Special Group Term Insurance</b>	154	3.40	Resigned, AWOL,	38	1.16
Basic Group Term Plan	161	6.52	Terminated		
Memorial Plan	157	3.93	Deceased	99	2.82
E56	11	1.71	Offset on loans/Error	143	1.36
CLI	35	5.60	Shifted to MEP	957	71.47
TOTAL		115.63	TOTAL	2,236	107.56

### **MAJOR PROJECTS**

PROJECTS	STATUS
Land banking for the construction of regional offices outside PRO Camps	Acquired a lots: Region 4B - Calapan, Mindoro (Aug. 15, 2019) – Cost: P2.875M for a 500-sq m lot – Title: T-108546 Region 6 - Gen. Hughes St., Iloilo City (Feb 19, 2020)
	<ul> <li>Cost: P22.000M for a 634-sq m lot</li> <li>transfer of title is on process</li> <li>Region 13 - Brgy Libertad, Butuan (Nov. 8, 2019)</li> <li>Cost: P12.781M for a 500-sq m lot</li> <li>Title: T-20950</li> </ul>
PSMBFI IT Roadmap - Procure new IT Insurance System	Evaluation on-going to
Updating of Operations Manual`	<ul> <li>TOR is already approved</li> <li>Sourcing of provider is ongoing</li> </ul>

# "Sa PSMBFI Buhay Protektado, Kinabukasan Sigurado"



