

EXECUTIVE BRIEFING

April 29, 2022

BRIEF HISTORY



PNP and other uniformed personnel were excluded from the GSIS coverage by virtue of R.A. 8291 or GSIS Act of 1997

BRIEF HISTORY



REPUBLIC OF THE PHILIPPINES OFFICE OF THE PRESIDENT

Securities and Exchange Commission

SEC Building EDSA, Greenhills Mandaluyong, Metro Manila

PUBLIC SAFETY MUTUAL BENEFIT FUND (PSMBFI)INC.

Camp Crame, Quezon City,

Metro Manila

Gentlemen:

Enclosed herewith is the certificate of registration of the Articles of Incorporation and By-Laws of the above-named corporation, with the request that documentary stamps be affixed thereto and cancelled as of the date of registration.

In this connection, transmitted to you he 4th herewith is the self-explanatory **Transmitted to you he herewith is the self-explanatory **Transmitted to you he 4th herewith is the self-explanatory **Transmitted to you he 4th herewith is the self-explanatory **Transmitted to you he 4th herewith is the self-explanatory **Transmitted to you he 4th herewith is the self-explanatory **Transmitted to you he 4th herewith is the self-explanatory **Transmitted to you he 4th herewith is the self-explanatory **Transmitted to you he 4th herewith is the self-explanatory **Transmitted to you he 4th herewith is the self-explanatory **Transmitted to you he 4th herewith is the self-explanatory **Transmitted to you he 4th herewith is the self-explanatory **Transmitted to you he 4th herewith is the self-explanatory **Transmitted to you he 4th herewith is the self-explanatory **Transmitted to you he 4th herewith is the self-explanatory **Transmitted to you he 4th herewith is the self-explanatory **Transmitted to you herewith is the self-explanatory **Transmitted to you herewith it is the self-explanatory **Transmitted to you herewith it

Very truly yours,

VICTOR C. ESTRADA
Attorney V

Corporate & Partnership Division

Republic of the Philippines
Department of Finance
INSURANCE COMMISSION
Manila

February 5, 1998

PUBLIC: SAFETY MUTUAL BENEFIT FUND, INC.

Camp Crame, aleson City

Sirsi

We are sending herewit: original/renewd Certificate of Registration/License issued by this Commission in favor of that Association authorizing it to transact business as a MUTUAL RENEFIT ASSOCIATION , pursuant to the provisions of Chapter VII, Title 1/2004 KKKK MODERN, of the Insurance Gode, as amended.

Please be advised that such license shall expire on June 30, 199 and must be renewed annually thereafter on or before June 30th of each year upon proper application and compliance with existing laws, rules, regulations, orders, instructions, rulings and decisions of this Commission.

Please acknowledge receipt.

Very truly yours,

Nncl.:a/s

EDUARDO T. MALINIS Insurance Commissioner

GUIDING PRINCIPLES

VISION

"We shall be the organization of choice for all public safety practitioners providing member-centered financial services that give protection and peace of mind."

MISSION STATEMENTS:

- 1. To provide timely and quality financial services for our public safety practitioners and their families
- 2. To provide a nurturing and empowering work environment for our employees
- 3. To maintain a fair, honest, and sustainable relationship with our stakeholders.

CORE VALUES:

- **✓** Customer Focus
- **✓** Professionalism
- **✓** Integrity
- **✓** Respect in the workplace
- ✓ Excellence

CORE BUSINESS

MBA

(Mutual Benefit Association)

Provides insurance protection (also grants loans)

Regulated by the Insurance Commission

SLAI

(Savings and Loans Association, Inc)

Accepts savings deposits and grants loans

Regulated by the Bangko Sentral ng Pilipinas

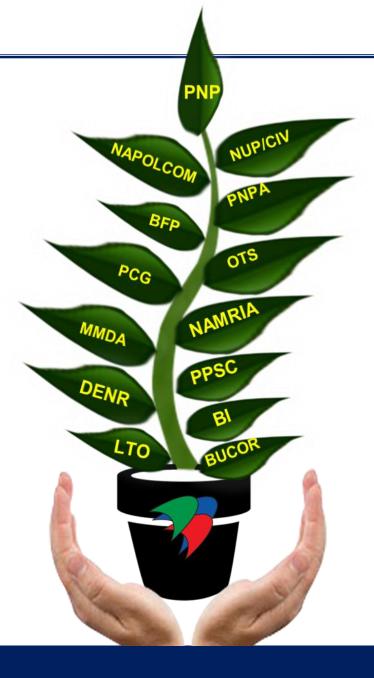
PARTNER AGENCIES

205,928

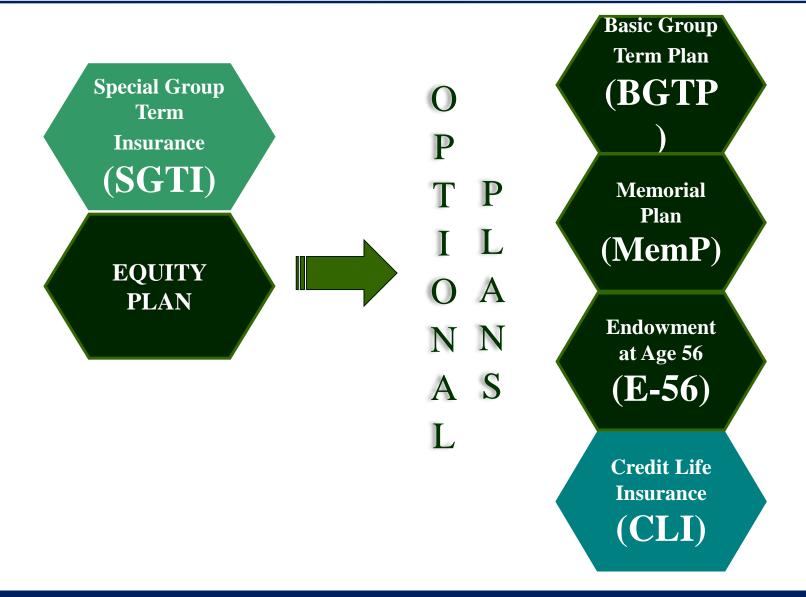
Membership Count (as of March 2022)

95%
PNP Uniformed

Personnel



LIFE INSURANCE PLANS



SPECIAL GROUP TERM INSURANCE PLAN

MANDATORY INSURANCE

P 6.00 Member Share

P 6.00 Government Share

P12.00 Premium

BENEFITS

NATURAL DEATH		
Basic Life	15,000	
Insurance		
Burial Assistance	2,000	
Total Benefit	17,000	

KIA/ACCIDENTAL DEATH			
Basic Life Insurance	15,000		
KIA/Accidental Death	25,000		
Burial Assistance	2,000		
Total Benefit	42,000		

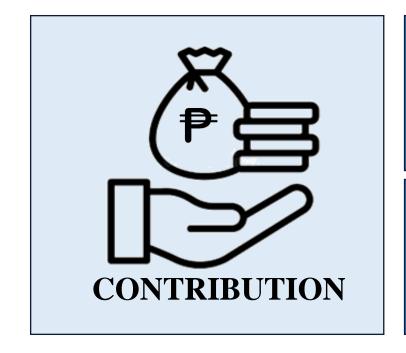
SPECIAL GROUP TERM INSURANCE PLAN (SGTI)

SGTI EXPERIENCE REFUND (ER) Earnings are shared to the PNP to support its Scholarship Program through the DPRM

Amount of ER depends on the net income of the preceding year

2022 SGTI ER – P7.28 MILLION

MEMBER'S EQUITY PLAN (MEP)



3% of Base Pay Uniformed Personnel

P50 to P1,000
Non-Uniformed Personne
Civilian Personnel



UNIFORMED PERSONNEL					
		Natural Death	Killed-i	n-Action or Accidental D	eath
Rank	Contribution	(Basic Life Coverage)	Basic Life	KIA or ADB (100% of BLC)	Total
PGEN	3,634.29	1,791,551.41	1,791,551.41	1,791,551.41	3,583,102.82
PLTGE N	3,244.92	1,599,608.45	1,599,608.45	1,599,608.45	3,199,216.90
PMGEN	2,586.84	1,275,202.82	1,275,202.82	1,275,202.82	2,550,405.63
PBGEN	2,309.64	1,138,554.93	1,138,554.93	1,138,554.93	2,277,109.86
PCOL	2,062.20	1,016,577.46	1,016,577.46	1,016,577.46	2,033,154.93
PLTCO L	1,841.25	907,658.45	907,658.45	907,658.45	1,815,316.90
PMAJ	1,643.97	810,407.75	810,407.75	810,407.75	1,620,815.49
PCPT	1,494.03	736,493.66	736,493.66	736,493.66	1,472,987.32
PLT	1,310.55	646,045.77	646,045.77	646,045.77	1,292,091.55
PEMS	1,063.68	524,349.30	524,349.30	524,349.30	1,048,698.59
PCMS	1,042.83	514,071.13	514,071.13	514,071.13	1,028,142.25
PSMS	1,022.37	503,985.21	503,985.21	503,985.21	1,007,970.42
PMSG	1,002.33	494,106.34	494,106.34	494,106.34	988,212.68
PSSG	963.42	474,925.35	474,925.35	474,925.35	949,850.70
PCPL	926.01	456,483.80	456,483.80	456,483.80	912,967.61
PAT	890.04	438,752.11	438,752.11	438,752.11	877,504.23

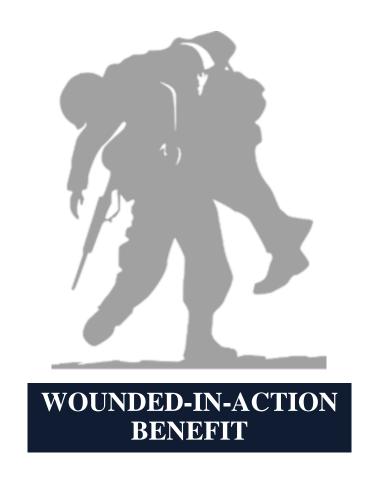


NON-UNIFORMED PERSONNEL / CIVILIAN EMPLOYEES			
Contribution	Natural Death	Accidental Death	
P 50	26,923.07	53,846.14	
P 100	53,846.15	107,692.30	
P 200	107,692.31	215,384.62	
P 300	161,538.46	323,076.92	
P 400	215,384.62	430,769.24	
P 500	269,230.77	538,461.54	
P 600	323,076.92	646,153.84	
P 700	376,923.08	753,846.16	
P 800	430,769.23	861,538.46	
P 900	484,615.38	969,230.76	
P 1,000	538,461.53	1,076,923.06	

Cash Advance or Partial Payment of Insurance Claims

Sources	Amount of Cash Advance	Amount of Cash Advance
Equity Plan	100,000	100,000
Memorial Plan	21,000	42,000
	(for P16 premium)	(for P32 premium)
Total amount of CA	121,000	142,000

PNPA cadets, PNP recruits, and their equivalent rank in other public safety offices are automatically covered by insurance upon signing of MAF



P50,000

WIA – Major Injury

P20,000

WIA – Minor Injury

The Medical Director determines the classification of injury.



ACCIDENTAL DISABILITY BENEFIT

Description of Loss	% of Basic Life	Description of Loss	% of Basic Life
Loss of two limbs	100%	Loss of middle finger	6%
Loss of both hands, or all fingers and both	100%	Loss of ring finger	5%
thumbs		Loss of little finger	4%
Loss of both feet	100%	Loss of Metacarpals – 1st and 2nd (add'l)	3%
Total loss of sight of both eyes	100%	3rd, 4th and 5th (add'l)	2%
Injuries resulting in being permanently	100%	Loss of leg at or above knee	60%
bedridden		Loss of leg below knee	50%
Any other injury causing permanent total	100%	Loss of one foot	50%
disablement		Loss of toes-all one foot	25%
Loss of arm at or above elbow	70%	Loss of big toe	5%
Loss of one hand	60%	Loss of any other toe other than big toe,	1%
Loss of four fingers and thumb of one hand	50%	each	
Loss of four fingers	35%	Loss of sight of one eye	50%
Loss of thumb	15%	Loss of hearing-both ears	50%
Loss of index finger	10%	Loss of hearing-one ear	25%



P1,000 per day of confinement

Maximum of 10 compensable days



Assistance given to any member who has an end-stage disease or illness that cannot be cured or treated and is reasonable expected to result in his/her death

P100,000 or 25% of the members insurance coverage whichever is applicable

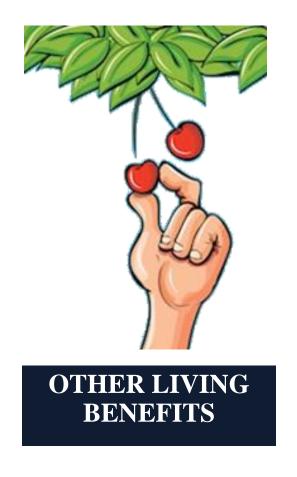


DEPENDENT'S FREE INSURANCE

SINGLE with children	MARRIED	LEGALLY SEPARATED
Oldest to youngest child, not more than 21 years old	 Spouse, not more than 60 years old Oldest to youngest child, not more than 21 years old 	Oldest to youngest child, not more than 21 years old
SINGLE without qualified children	MARRIED w/o qualified spouse/children	LEGALLY SEPARATED w/o qualified children
 Father, not more than 60 years old Mother, not more than 60 years old 	 Father, not more than 60 years old Mother, not more than 60 years old 	 Father, not more than 60 years old Mother, not more than 60 years old
SINGLE without qualified children and parent	•	
Oldest to youngest sibling, not more than 60 years old	Oldest to youngest sibling, not more than 60 years old	Oldest to youngest sibling, not more than 60 years old



50% of contribution which earns interest



Members' Experience Refund (MER)

(from underwriting

income)

Members' Benefit from Interest of Equity Value (MBIEV)

(from investment income)

ACCESS TO LOAN FACILITIES

Policy Loan

- 8% Interest per year
- Payable in 24 months
- Loanable amount is 90% of Equity Value

Secured by Equity Value

Salary Loan Plus

- 12.5% Interest per year
- · Payable up to 5 years
- Up to P500,000

Emergency Loan

- 12% Interest per year
- Payable up to 48 months
- Up to P100,000

Calamity Loan

- 9% Interest per year
- Payable up to 24 months
- Up to P50,000

Multi-Purpose Loan

- 10% Interest per year
- · Payable up to 48 months
- Up to P60,000

Special Calamity Loan

- 5% interest rate per year
- Payable in 24 months
- Up to P50,000

Covered by Credit Life Insurance

(outstanding loan balance is extinguished in case of borrower's death)

BASIC GROUP TERM PLAN (BGTP)

Rank	Premium	Insurance	Accidental
		Coverage	Death
PLTCOL – PGEN	P60.00	80,000	160,000
Cadets; PLT – PMAJ	P50.00	70,000	140,000
PMSG – PEMS	P30.00	40,000	80,000
Pat – PSSG	P25.00	35,000	70,000

^{*} With Accidental Disablement Benefit

MEMORIAL PLAN (MEMP)

Options	Premium	Insurance Coverage
Option 1	P32.00	42,000
Option 2	P16.00	21,000

- Covers death benefit only
- Part of the Cash Advance

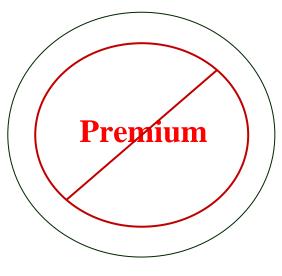
ENDOWMENT AT AGE 56 (E-56)



Life Insurance + Investment

ENDOWMENT AT AGE 56 (E-56)



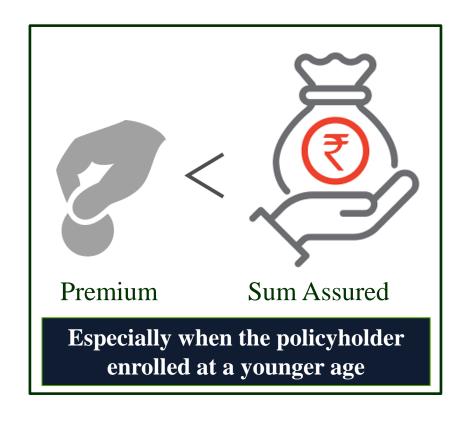




Premium is waived due to disability

Policyholder is covered upon payment of the first premium

ENDOWMENT AT AGE 56 (E-56)



Sum Assured could go as

high as P3 MILLION

(maximum)

- ➤ Premium P350 (minimum)

 maximum depends on the amount
 that can buy P3M sum assured
- Sum Assured is paid on the 56th birthday of the policyholder in LUMP SUM or 36 MONTHLY INTALLMENT

Purpose: bridge the gap while waiting for the regular pension

FINANCIAL ASSISTANCE

FA to members who are sick, ill, or injured

- **P5,000** support

FA to members who are victims of calamity

- P3,000 partially damaged property
- P3,000 totally damaged property



Support to Partner Agencies

Procurement of equipment

Allocation per region depends on the percentage of revenue contributed by the region in a given year

ORGANIZATIONAL STRUCTURE































BOARD OF TRUSTEES

(elected by members)

Chairman

Vice Chairman

13 Trustees

CORPORATE OFFICERS

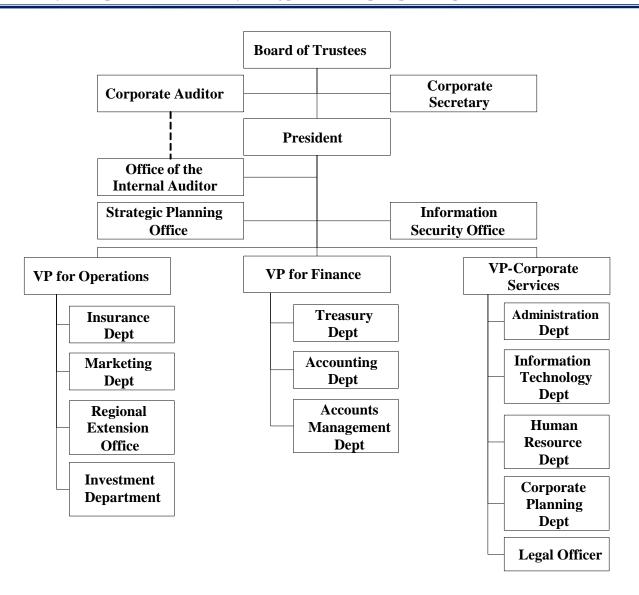
President
Treasurer
Assistant Treasurer
Auditor *
Secretary *



BOARD COMMITTEES

Executive Committee	Composed of the chairpersons of the different committees who evaluate all resolutions and activities for board action.
Risk and Audit Committee	 Sets the general guidelines and allocation of funds for investment; Reviews & approves all investment activities; Reviews the findings of the Internal Audit Dept; Makes recommendations for Board action based on these findings; Formulates policies and oversee system-wide risks, including compliance with applicable laws and regulations.
Governance Committee	 Screens & recommends for Board approval the managerial appointees and consultants; Evaluates and recommends remuneration and compensation of PSMBFI employees.
IT Committee	Oversees the development, implementation & maintenance of IT system and infrastructure.
Membership Committee	Oversees the company's membership and insurance activities.
Project Management Group	Oversees land acquisition and construction of PSMBFI Regional Offices

MANAGEMENT STRUCTURE



President : Atty Joel Napoleon M. Coronel
VP-Operations : PMGEN Celso I. Pestano (Ret)
VP-Finance : Eugene Emilio U. Balcos IV
VP-Corp Services : Anthony L. Cuaycong

Internal Auditor: Jasel J Rabano SPO: Bonny R Bonito

Operations Group

Marketing: Rowena O. Sermonia

Insurance : Regina Angela Charissa M. Molines

Investment: Michelle P. Cayabyab

Finance Group

Treasury : Mary Jane T. Velasquez
Accounting : Rommel D. Ramirez
Accounts Mgt: Joel A. Villabona

Corporate Services Group

Admin : Alejandro Maria A. Lumandas

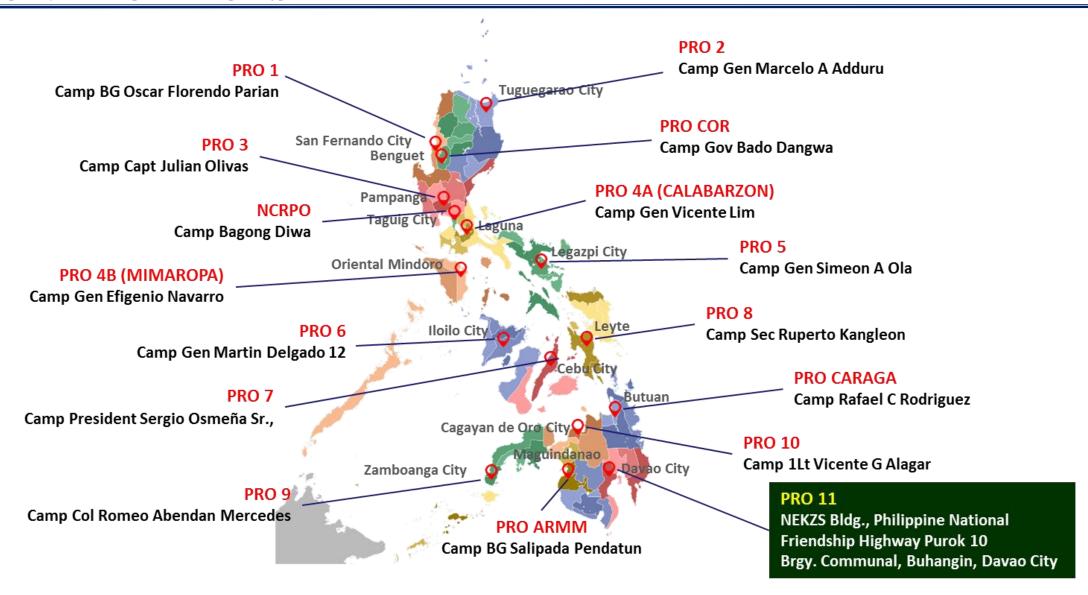
Corplan : Mary Jean P. Zamora

HR : Milan Rochelle n. Bernardo

IT : Ruel R. Masil

Legal Officer: Rizalina V. Lumbera

REGIONAL OFFICES

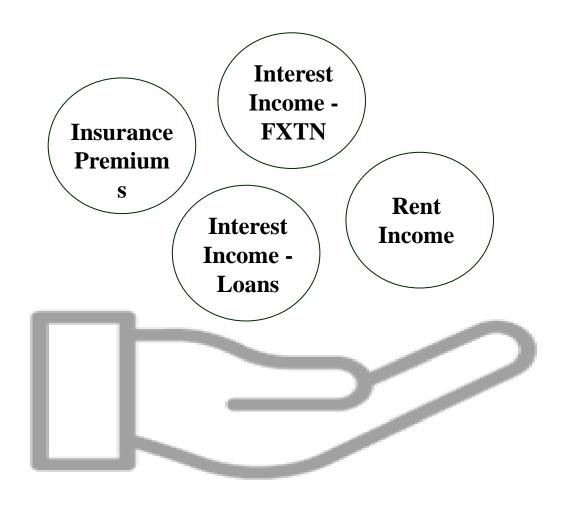


PSMBFI STRENGTH

	Head Office	REOs	Total
President	1		1
Vice-President	3		3
Manager	12		12
Supervisor	27	16	43
Rank and File	155	85	240
Rank and File – proby		2	2
Project Based	12		12
Total	210	103	313

SOURCES OF REVENUE

REVENUE STREAMS



MEMBERSHIP OPERATION

GAINS

- Recruits
- Get Member Program
- Enrollees from other Partner Agencies

LOSSES

- Retirements (Optional & Compulsory)
- Other Attrition
- Voluntary Termination



INVESTMENT OPERATION

Loans Receivable

Loan Releases



INVESTMENT OPERATION

CASH INVESTMENTS

- **Cash Time Deposits**
- **Government Securities**
- Corporate Securities
- **Investment Management** Agreement (IMA)
- **Long Term Negotiable Certificate of Deposit**



OBJECTIVES:

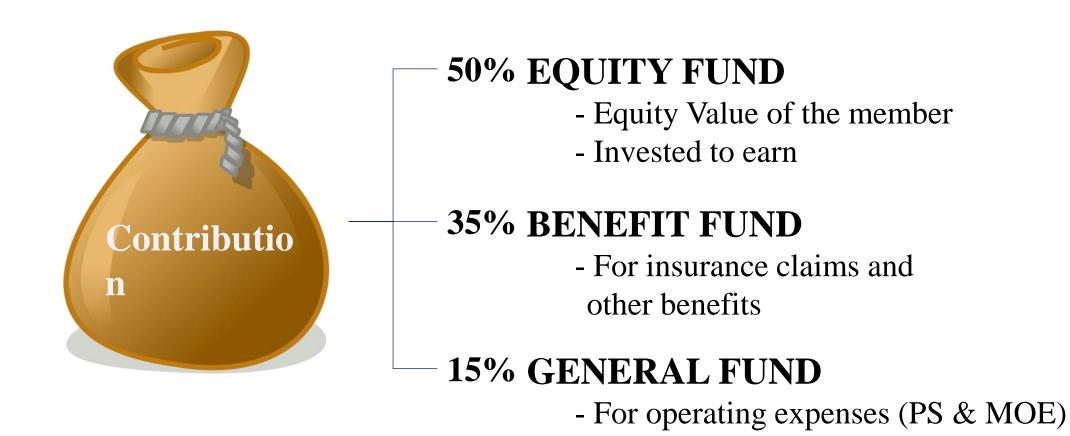
- •Safety of Capital
- Liquidity
- Yield

LEASING OPERATION

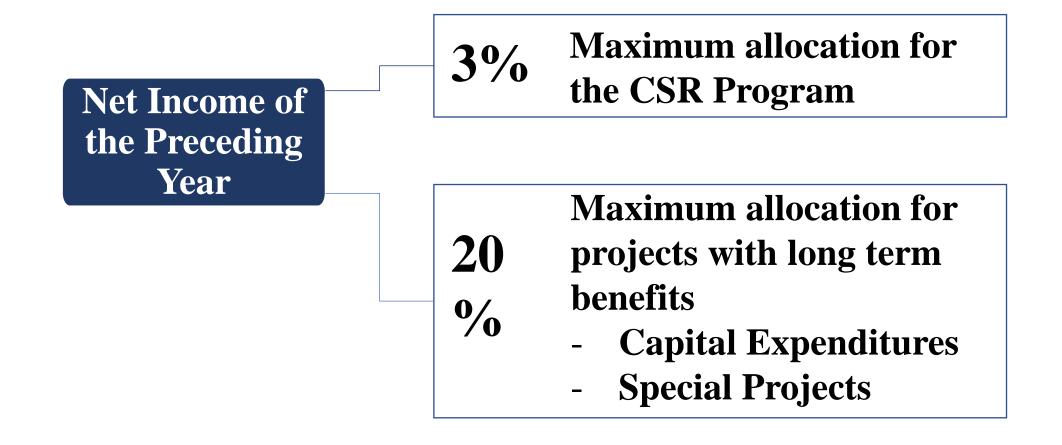


9 Tenants (18 units) Rent Income

DISAGGREGATION OF CONTRIBUTION



UTILIZATION OF NET INCOME



CSR PROGRAM OF PSMBFI

P27.79
MILLION
2022 CSR FUND

Illness, sickness, or injuries not covered by the policy

Victims of calamities

60%
Financial
Assistance to
Members

40%
Support to
Partner
Agencies

Procurement of equipment

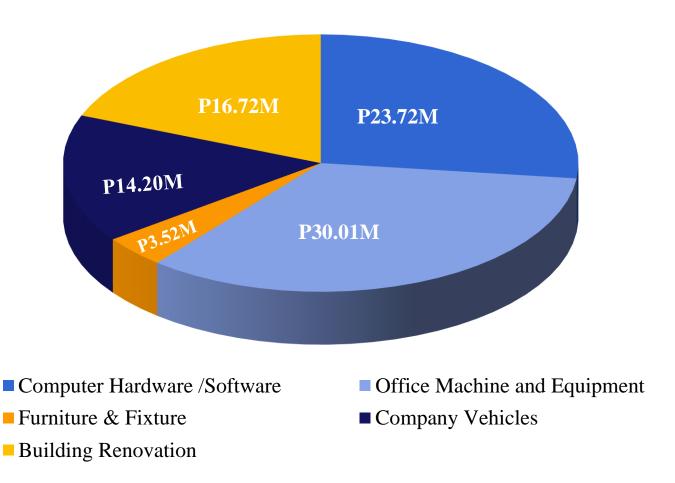
Construction or major repairs

PANTAWID COVID PROGRAM

Allocation		1,000,000,000
Less: Disbursements (as of Mar 2022)		
Pantawid Covid Program @ P5,000 each (186,453)	932,265,000	
FA to Covid Positive	45,929,000	978,194,000
Balance		21,806,000

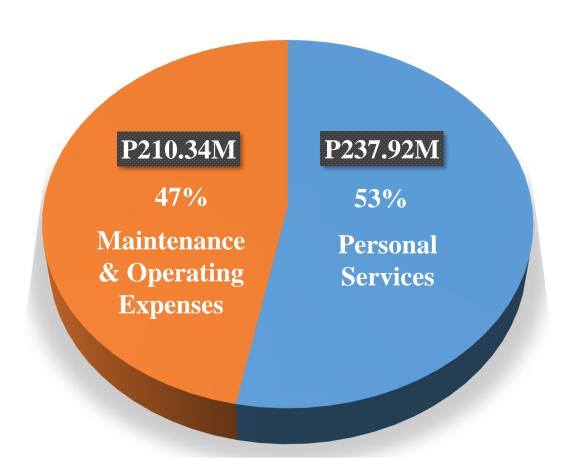
CAPITAL EXPENDITURES

P88.17 MILLION 2022 CAPEX



OPERATING FUND

P448.26 MILLION 2022 Approved Budget



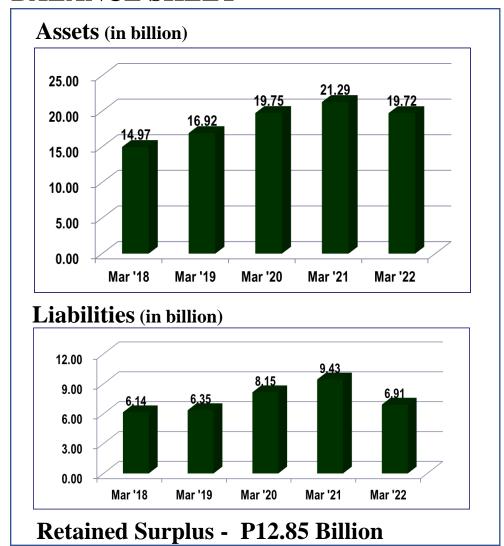
FINANCIAL HIGHLIGHTS

INCOME STATEMENT

(in Million)

REVENUE	Mar '22
Net Insurance Premium	121.94
Interest Income on Loans	90.56
Interest Income on Investments	30.41
Rent Income	0.54
Other Income/Unrealized Gain/Loss (IMA)	(0.91)
Gross Revenue	242.55
SGTI Experience Refund	0.00
E-56 Commission Expense	0.00
Net Revenue	242.55
Claims Benefit Expenses	28.01
Personal Services	12.81
Maintenance & Operating Expenses	30.77
Depreciation Expense	4.06
Provision for Doubtful Accounts	5.82
Total Claims & General and Admin Expenses	81.47
Operating Income	161.08
Interest on Members' Equity	31.64
Income before CSR & Pantawid Covid	
Program	129.44
CSR	2.89
Pantawid Covid Program	0.02
Net Income	126.54

BALANCE SHEET



MAJOR PROJECTS OF PSMBFI

Land banking for the Construction of Regional Offices Outside PRO

Acquired Lots	Status
Region 3 – San Fernando, Pampanga (May 4, 2022) – Cost: P25M for 350sqm lot – Title: T-12465	Full payment for the lot will be made on May 4, 2022
Region 4A – Calamba City, Laguna – Cost: P31.471M for 903.5sqm lot – Title: transfer of title is on process (Lot 61A is not yet paid)	New building design for submission to the Board approval (in compliance with the requirement to maximize the lot utilization Demolition permit was already secured
Region 4B – Calapan City, Mindoro (Aug. 15, 2019) – Cost: P2.875M for a 500-sq m lot – Title: T-108546	
Region 6 –Iloilo City, Iloilo (Feb 19, 2020) – Cost: P22.000M for a 634-sq m lot – transfer of title is on process	Proposed building design for submission to ICCHCC for approval. Part of the clearance requirement is a structural study which will be presented to ICCHCC
Region 13 – Butuan, Agusan del Norte (Nov. 8, 2019) – Cost: P12.781M for a 500-sq m lot – Title: T-20950	

NCR (AFPOVAI area) – due diligence is currently being undertaken Region 7 (Cebu), Region 8 (Tacloban), Region 2 Cagayan Valley) – for ocular visit

MAJOR PROJECTS OF PSMBFI

PSMBFI Unified Loans and Insurance System (P.U.L.I.S)

Project Cost – P318.83

- ➤ DXC conducted Solution Discovery Phase from March 14 31, 2022.
- > Confirmation Discovery Phase concluded last March 31, 2021
- > PSMBFI conducted a system demo from April 01 -08, 2022
- ➤ On-going: SAP- Business Process Review (BPR) April 26 29, 2022

12 Jul 2022 – 28 Mar 2023 : System Development and Completion of

Implementation

29 Mar 2023 – 02 May 2023 : Go-Live

04 May 2023 – 02 Jun 2023: Submission of System Documentation

05 Jun 2023 : Project signoff/Closure

ON-GOING INITIATIVES

MBEP Transfer Project

- One of the strategies of PSMBFI to mitigate the impact of the 12% committed interest of the old Equity Plan (MBEP)
- Start of the Project: September 1, 2021
- Completion Date: June 30, 2022
- Target: 37,000 MBEP Transferees
- Update: 36,308 as of April 27, 2022

Job-Evaluation Study

- Currently being evaluated by a third party
- To include organizational restructuring

Enterprise Risk Management and Business Continuity Plan

Currently being crafted

ON-GOING INITIATIVES

❖ Intensified Collection Effort on Past Due Accounts

- Majority are optional retirees (**P364.27 million** out of P611.13 million total past due);
- PSMBFI is already accredited in the **Pension Deduction and Loan Information** System (PDLIS);
- Deduction code already provided
- Awaiting for the schedule of panel interview of authorized users by CAAD (last step).

❖ Transition Agreement between PSMSBFI and PNP

- Continuous occupancy of regional offices inside camps
- The Memorandum of Agreement is under the finalization stage

Updating of Member's Profile

Coordination with the DPRM and PRBS is ongoing for the updating of information



COMPLETED PROJECTS/INITIATIVES

- **Updating of Operations Manual**
- **❖** Tier1 Balanced Scorecard − Corporate Level
- **❖** Incentive Management Program

MAJOR CHALLENGE

❖ Military and Uniformed Personnel Bill (MUP Bill)

- Pension of all military and uniformed personnel shall be managed by the GSIS
 through the creation of a separate fund
- Each member has to contribute to the fund
- Core business of PSMBFI will be affected

REQUESTED ASSISTANCE FROM THE PNP

***** CREDITING OF BENEFITS THROUGH THE PNP LBP PAYROLL SYSTEM

- Creation of MOA
- Pay-outs of:

Financial Assistance

MER/MBIEV

Insurance Claims

Loan Proceeds



THANK YOU